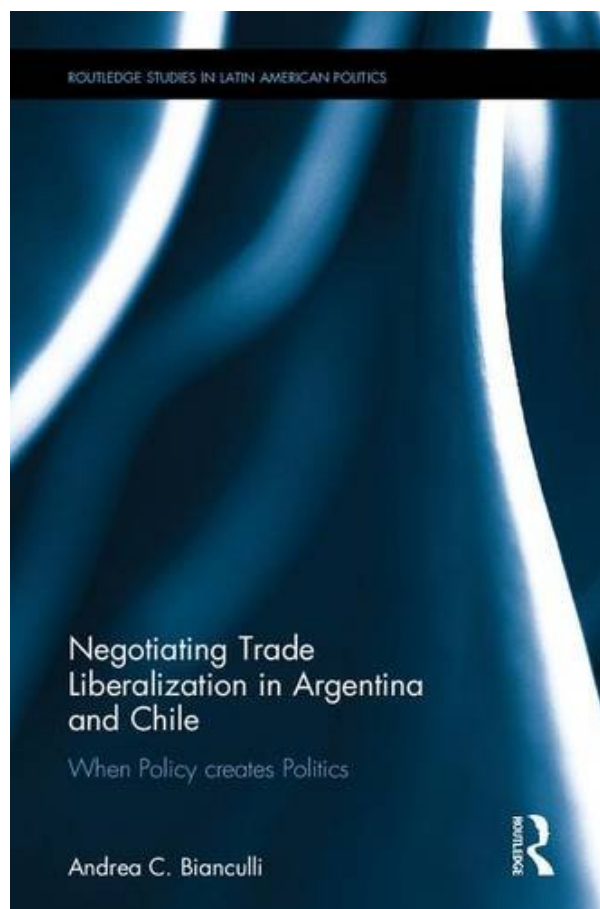


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Andrea C. Bianculli is Juan de la Cierva-Incorporación Fellow at Institut Barcelona d'Estudis Internacionals (IBEI). Her research crosses international and comparative political economy, and lies in the areas of global and regional governance, trade, regulation and development, with a particular focus on Latin America.

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Informed by interviews with public officials, businesses and civil society, the analysis reveals that variation in the depth of agendas, the distributional effects and the uncertainty of political outcomes all have important consequences for domestic preference formation, collective action strategies and types of relationships. Given this, the variety of negotiations, when considered separately and comparatively, show that South-South, North-South and multilateral processes promote different patterns of trade politics. In sum, although national specificities and historical legacies are important, the book argues that trade policy comes first in creating domestic politics in Latin America.

- Published on: 2016-12-21
- Original language: English
- Number of items: 1
- Dimensions: .0" h x .0" w x .0" l, .0 pounds
- Binding: Hardcover
- 208 pages

About the Author

Andrea C. Bianculli is Juan de la Cierva-Incorporación Fellow at Institut Barcelona d'Estudis Internacionals (IBEI). Her research crosses international and comparative political economy, and lies in the areas of global and regional governance, trade, regulation and development, with a particular focus on Latin America.

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